

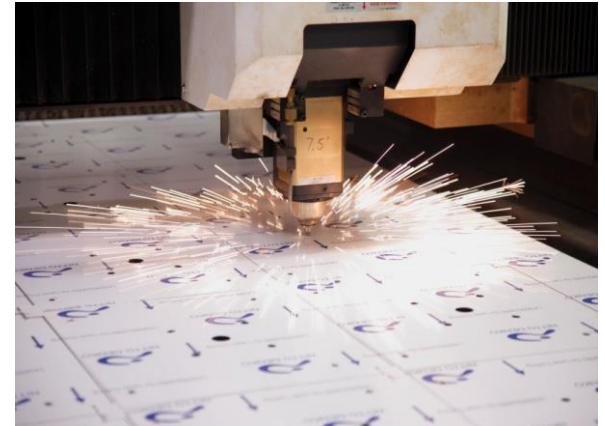


The Bear Facts

Our Philosophy: *Customer Focus, Date Driven, Make It Happen!*

Bear Metal Works On Pace for Record Year Again!

Bear Metal Works has continuously increased its' sales total each year it has been in business. This year, 2015, Bear Metal Works plans to eclipse the \$5 million mark! While consistently fabricating quality products and improving our facilities and equipment, Bear Metal Works is becoming the premier sheet metal fabricator in Western New York. We plan on growing our customer base and cementing ourselves as the "one-stop" shop in the region.



AMERICA'S
FASTEST
GROWING
PRIVATE
COMPANIES



Growing and Expanding at a Fast Pace!

-For the second year in a row, Bear Metal Works was once again named to the INC. Magazines Top 5000 Fastest Growing Companies. Making the list at #2463 in 2013, Bear Metal Works came in at #4348 last year. This is a huge accomplishment for Bear Metal Works proving that we are establishing ourselves as a major manufacturing company in this region and NY State.

-For the fourth straight year, Bear Metal Works has been also recognized by Business First for being one of the Top Fast Track 50 Companies in the Region. Bear Metal Works has continued to climb the list and coming in at #4 this past year! The list is generated based on a three year span of growth percentage by the company's total revenue.

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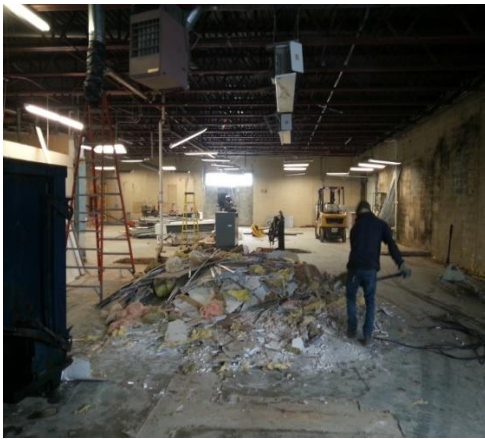
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“Plant 2” Shop & Office Remodel

With the expansion this past year at Bear Metal Works’ “Plant 2” location at 39 Scoville Ave, the building has been remodeled from inside and out. On the exterior of the building, all new LED lights were installed along with a new roof, new entry-way vestibule, glass block windows, three new overhead garage shipping doors, paint job, and security system. On the interior, the entire office space was remodeled with new bathrooms, break room, kitchen area, office cubicles, foremans office and vestibule/reception area. On the shop floor, new concrete was poured, all new LED lighting for the workers as well as an infrared overhead heating system.

BEFORE

Shop



Entrance



Office



AFTER

Vestibule



Entry/Reception



Kitchen



Office



Current Projects

Nuclear Cabinets

For the past four years, Denler Stainless has been the manufacturer of custom stainless steel nuclear cabinets for a local company. These cabinets are made completely of stainless steel and go through our entire shop. These parts are laser cut, formed, welded, polished, then sent out for bead blasting and returned for final panel assembly with gaskets. These cabinets are filled with electrical components by the customer to measure in the temperature, pressure and other frequencies.



Foundry Lofts

Denler Stainless continues to provide high quality stainless steel countertops for yet another residential complex called "The Foundry" on Elmwood Ave. Each of these lofts are unique in style but all complete with stainless steel kitchen countertop and island. We also fabricated the countertops in the boutique hotel which is inside the building also. Bear Den Services had the contract to install each of these countertops.

Tappo

Bear Metal Works got its' hands in another Buffalo restaurant giving them the quality finish it needed. We fabricated custom stainless steel table tops for Tappo Restaurant on Ellicott St in downtown Buffalo. Each of these tables replaced the galvanized tops that had sharp edges and were peeling off the tables. Our stainless steel tops were laser cut, formed, welded and polished to fit perfectly and guarantee a high end finish. We also laser cut a sign for their hostess stand that really stands out when you walk in. All of these jobs were installed by Bear Den Services.



Current Projects

Photo Booths

Bear Metal Works has been custom fabricating aluminum photo booths for a local company who sells and rents these booths for weddings, parties and other corporate events. These booths are made from aluminum, getting laser cut, formed, welded and D-A sanded down before getting custom colors at the powder coater. These booths come in mini, small and large sizes and all get assembled at Bear Metal Works once finished at the painters.



Fire Pits

Bear Metal Works has been custom fabricating outdoor fire pits for our Tube-Worx division. These pits are laser cut with multiple designs like outdoors/hunting, winter time/ski, golf, bar/martini, and company logos. After cut, these are rolled and welded together. Each pit has a base with four legs welded to the bottom and a rolled ring of expanded metal to hold the logs. Once welded, these are sent out to get powder-coated in high temperature paint to withstand the heat the flames give off.

Cragburn Golf Club

Denler Stainless doesn't only do stainless steel and this job was a prime example. BMW laser cut, formed and Bear Den Services installed this bar top at the Cragburn Golf Club in East Aurora, NY. To give the bar an old rustic look, we used a polishing technique to create swirls and a rubber mallet to create a dented look throughout the top.



Updated Employee & Facility Listing

Facilities Listing

Fabricating Equipment

- 2 Motoman Robotic welders
- LVD Strippit 20 ton Parma 1212 Turret Punch
- Marvel 18 in. vertical band saw (45 degree tilt)
- 100 ton Cleveland Ironworker
- AccurShear ¼" x 12'
- AccurPress 175 ton x 12'
- 2 RotoFinish tumbler/dryer
- Hofer Stroke Sander
- Time Saver
- 75 kva Spot Welder
- Mazak 6x12 4kw Optiplex Laser
- 3 Miller 350p Mig welders
- 6 Miller 350p Dynasty Tig welders
- Miller Plasma burning outfit
- Miller 500 amp
- GMC sheet roller
- Ercolina Angle Roller
- Tube Bender
- 15k sq ft facility
- 20k sq. ft facility
- 5,3,1 ton cranes
- (3) 5000 lbs fork lifts

EMPLOYEE LISTING (LENGTH OF SERVICE)

Bear Metal Works:

- Barrett P. - Owner (16 years)
- Brad S. – Plant Manager (2 years)
- John B. – Saw operator (9 years)
- Tom O. – Turret Operator (7 years)
- Randy P. – Tig welder/Fitter (5 years)
- Manny R. – Polisher (4 years)
- Jeff K. – Brake Operator (3 years)
- Marty S. – Polisher (3 years)
- Dave S. – Polisher (2 years)
- Jim S. – Tig Welder (1 year)
- TJ K. – Tig Welder (1 year)
- Dave Z. – Welder (1 year)
- Doug S. – Laser Operator (1 year)
- Luis C. – Welder/Laborer (1 year)

Denler Stainless:

- Chris B. – Engineer/Facility Manager (25 years)
- Robert S. – Fabricator (1 year)

Office Team:

- January D. – Office Manager (1 year)
- Tiffany B. – Accounts Payable (1 year)
- Catherine J. – Accounting (3 years)
- Pete P. – Laser Programmer (2 years)
- Gloria G. – CAD Drawing (1 year)

Bear Den Services:

- Bryan P. – Field Install (2 Years)
- Colin T. – Field Install (2 Years)

Polar Bear News

This September, The Buffalo Zoo will be opening its' brand new Arctic Edge exhibit to the public. The \$14 million and 1.5 acre facility will house two large habitats along with underwater viewing. Luna, who is currently the only polar bear on-site, will soon have her mother join her at their new playground. Along with polar bears, the exhibit will also include arctic wolves, lynx and bald eagles. Be sure to check out the brand new facility once it opens this fall and pay our local polar bears a visit!



Contact Information

Bear Metal Works Inc.	Denler Stainless LLC.	Bear Den Services of WNY LLC.	Tube-Worx
144 Milton St.	P.O. Box 2528	144 Milton St.	144 Milton St.
Buffalo, NY 14210	Buffalo, NY 14240	Buffalo, NY 14210	Buffalo, NY 14210
Phone: 716.824.4350	Phone: 716.893.6706	Phone: 716.698.1538	Phone: 716.868.9399
Fax: 716.824.4731	Fax: 716.893.8152	Fax: 716.824.4371	Fax: 716.824.4731
Email:	Email:	Email:	Email:
barrett@bearmetalworks.com	chrisb@denlerstainless.com	bryan@beardenserviceswny.com	jane@tube-worx.com
			

Mission Statement: Bear Metal Works Inc. was founded and incorporated on October 4th, 1999. We are a precision metal fabrication shop whose mission is to provide a quality product for the production needs of its customers. This will be accomplished through the addition of new equipment to take advantage of the latest technologies.

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